**AUTHENTIC DEPENDABLE SPIRIT** 



#### **WE ARE WYNDHAM**

The largest hotel franchising company that opens nearly two hotels every day across the world. Our global size and scale is unequalled by anyone in the hospitality industry.

With 25 brands, approximately 9,300 hotels, approximately 903,000 rooms in over 95 countries, and over 114 million Wyndham Rewards members no one welcomes the world like we do.\*



#### **CORPORATE SOCIAL RESPONSIBILITY**

# DIVERSITY AND INCLUSION

Not only is diversity part of how we do business, we see it as a competitive advantage. Our inclusive culture infuses different perspectives that reflect our diverse customers and communities around the world.

# ENVIRONMENT AND SUSTAINABILITY

Through numerous initiatives, we take steps every day to minimise the impact of our operations, working to reduce our environmental footprint and preserve natural resources.

# HUMAN RIGHTS & ETHICS

Putting a stop to human trafficking is a major priority for us and our entire industry. Together with our franchisees, we support the UN Universal Declaration of Human Rights and the Polaris Project, which combats all forms of human trafficking.

#### COMMUNITY SUPPORT & RESPONSIVENESS

As a hospitality company, service is in our DNA. Our teams and franchisees around the world actively engage in their communities, generously giving in ways to enhance the lives of others

#### WE ARE WORLD'S LARGEST HOTEL COMPANY

Approx.

9,300
Hotels

Approx.

903k

Rooms

\$403

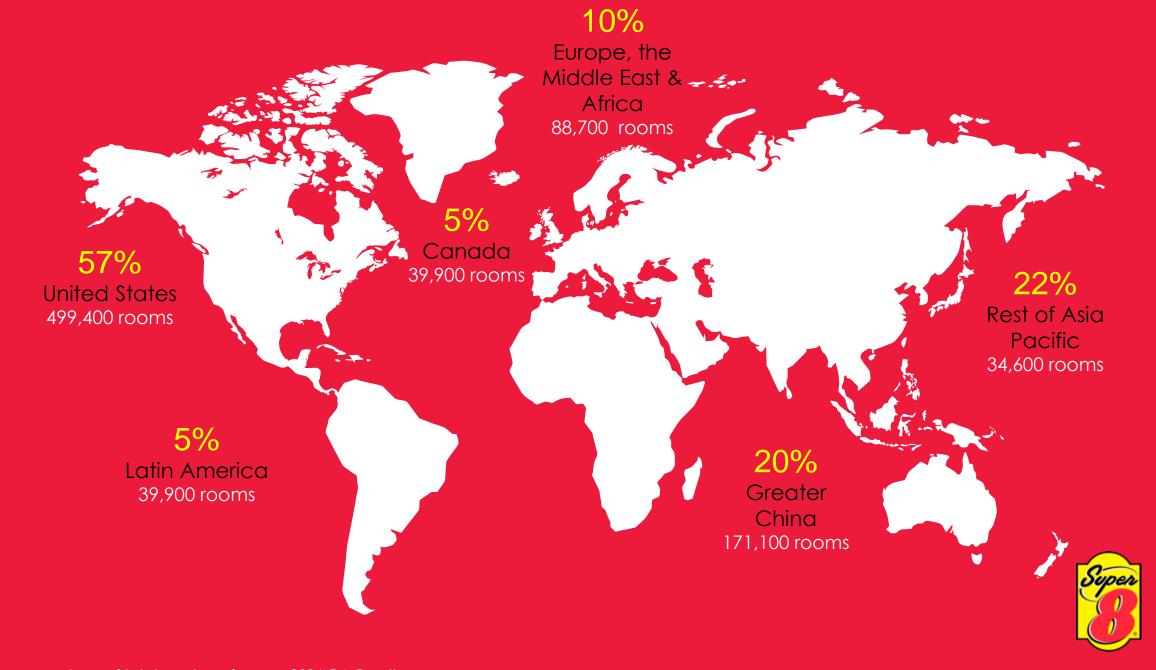
Million

Revenue

\$694

Million

Adjusted EBITDA



#### **GLOBAL DEVELOPMENT PIPELINE**

approx. 2,300 New hotels 78% New construction approx. 252,000 New rooms 58% International pipeline

A 5% year-over-year room increase in the pipeline



















































#### **TECHNOLOGY: OUTSOURCED AND CLOUD-BASED**

Wyndham has cloud-based platforms leveraging best-in-class software and partnerships across the key aspects of the guest and franchisee experience



Digital Content + Web



Central Reservations



Property Management

#### **GLOBAL SALES VALUE CREATION**



#### DEDICATED TEAM

Sellers on 5 continents with regional expertise across all major market segments

A single point of contact for more than 2,500+ global accounts



# GLOBAL PARTNERSHIPS

Master service agreements and preferred agreements with Fortune 500 and other leading companies

Chain-wide discounted rates reward corporations for growing revenue with WHR



#### SMALL & MID-SIZE BUSINESS REACH

Team of sellers dedicated to driving bookings from small to mid-size businesses

Globally 75,000+ RFPs were accepted in 2019

Over 12,000 MICE & Leisure Group Leads were sent to hotels by the EMEA GSO Team in 2019



#### **EXPOSURE**

Dedicated platforms on Wyndham's website and Cvent simplify sourcing of group and meetings RFPs at scale

More than 120 industry events and tradeshows were attended in 2019



#### WYNDHAM REWARDS





# **Best Hotel Loyalty Program: Wyndham Rewards**

Named the No. 1 hotel rewards program by readers of USA TODAY for the sixth year in a row, Wyndham Rewards® loyalty program offers 114 million enrolled members the opportunity to redeem points at thousands of hotels, vacation club resorts and vacation rental properties globally.

#### **MEMBER LEVELS**

#### 15% 20% 10% **ACCELERATED EARNINGS** Welcome Preferred Late Check-out: Early Suite Free Check-In: Amenity: Upgrade Wi-Fi Up to 2 hours Room Drink & Snack Up to 2 hours prior later REWARDS REWARDS PLATINUM member BLUE member GOLD member DIAMOND member Full Name Full Name **Full Name** MEMBERS MEMBERN MEMBERA MEMBER SINCE 2018 **HEMBER SINCE 2018** MEMBER SINCE 2018 **GOLD PLATINUM BLUE** DIAMOND Dedicated Caesars Gift GOLD Member Rewards® status to a

status match

friend

Services

#### WYNDHAM REWARDS – TITANIUM LEVEL

Wyndham Rewards offers an exclusive TITANIUM level, just for our most dedicated hotel owners. TITANIUM membership comes with the most generous perks including:



- 30,000 Annual Bonus points enough for 1 or more FREE nights!
- Caesars Entertainment Total Rewards Diamond Status Match
- Avis President's Club Membership
- go free PLUS Experiences for every go free award night booked in our top destinations, you'll receive 2 FREE PASSES to a local experience (up to \$150 value)
- Suite upgrades, including award nights
- Welcome Amenity (at select hotel brands)
- Give GOLD level to a friend
- Dedicated TITANIUM concierge service
- Plus the Perks of DIAMOND\*

# ONE OF THE LARGEST & MOST DIVERSE REDEMPTION PORTFOLIOS IN THE WORLD

30,000+ Hotels, Vacation Club Resorts, & Vacation Rentals



Wyndham Hotels & Resorts



Caesars Entertainment



Wyndham Vacation Resorts



Wyndham Vacation Rentals



Cottages.com



Landal Green ks

**AUTHENTIC DEPENDABLE SPIRIT** 



Wherever you are in the world, the dream of travel is the same – the wind in your hair, the sun on your face, and that feeling of freedom that can't be matched.

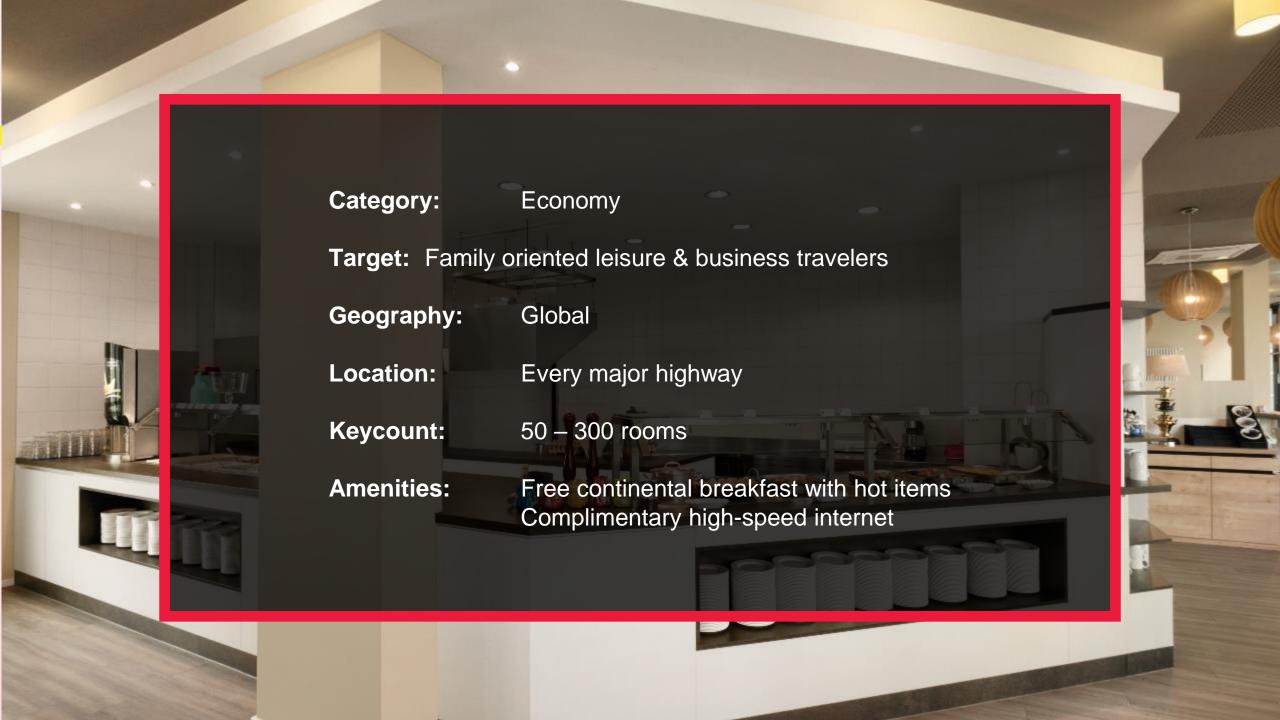
Walk through the doors at one of our hotels and you'll know you're at a Super 8. With modern rooms which feature black and white, locally inspired photography, fast Wi-Fi and an optional Super Start breakfast, guests have everything they need for their journey.



#### **VALUE PROPOSITION**

- 2,748 hotels and 166,354 rooms located globally\*
- The world's largest and economy hotel brand
- Super 8 is elevating economy through branddefining initiatives like Innov8te – a reimagined guestroom design with flexible standards that sets us apart from our competitors and will attract the next generations of travelers
- LEED-certifiable prototype is available







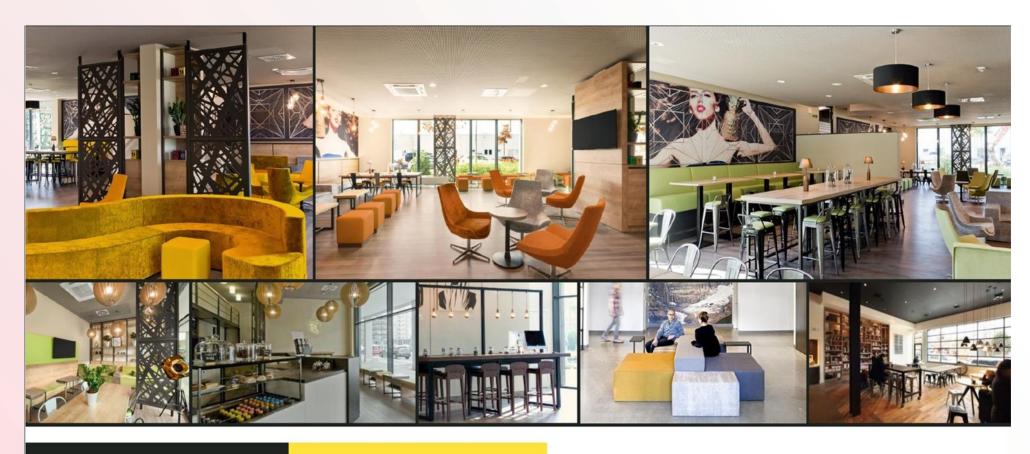








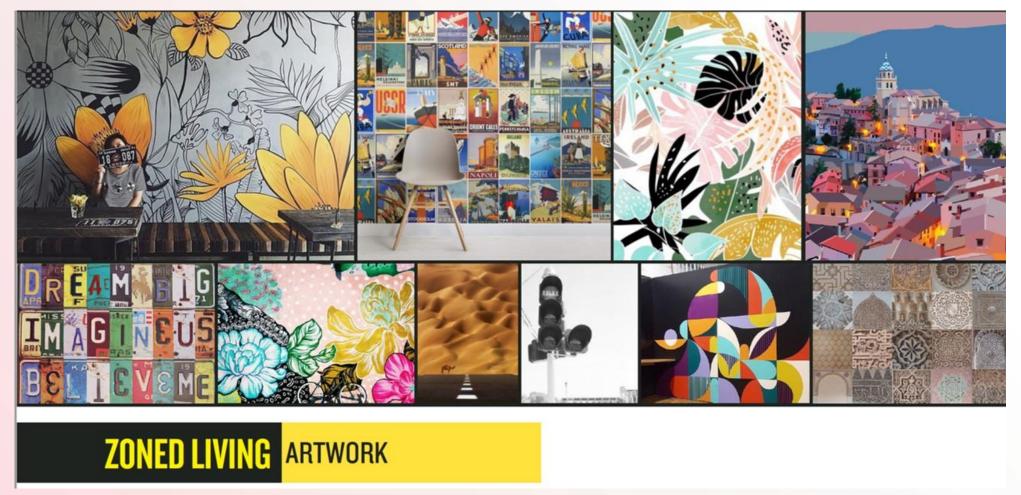




ZONED LIVING CONCEPT



ZONED LIVING THE CHECK IN







GUESTROOMS FINISHES & FURNTURE

# **THANK YOU**

WHRDEVELOPMENTEMEA.COM