

VIENNA HOUSE BY WYNDHAM Endless Exploration



Vienna House by Wyndham Amber Baltic Miedzyzdroje

INSPIRE

We encourage guests to step outside their comfort zone. We inspire them to see, taste and try new things, embrace adventure and create meaningful experiences together.

WANDERLUST

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Satisfy your wanderlust. We urge local exploration, providing our guests with he chance to break from everyday life and delight in the unknown.

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WARMTH

We pride ourselves on our Austrian hospitality. Gemütlichkeit is a word used in the German language to convey the idea of a feeling of warmth, friendliness, and good cheer; something we deliver at all of our hotels regardless of where you are in the world.

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Vienna House by Wyndham Diplomat Prague Vienna House Easy by Wyndham München

A MESSAGE FROM OUR EMEA PRESIDENT

As the world's largest hotel franchising company, we are fiercely committed to our mission of making hotel travel possible for all and our acquisition of Vienna House is an integral part of our strategic growth plans as well as a pillar in our portfolio of iconic brands.

Vienna House by Wyndham and Vienna House Easy by Wyndham provide superior service in easygoing settings for business and leisure travellers. This lifestyle offering is perfectly suited for hoteliers looking to bring exciting experiences in a cool atmosphere to new or wellknown destinations, while leveraging the scale, distribution, award-winning loyalty programme and franchise expertise of Wyndham.

Vienna House is a renowned hospitality brand across Europe perfectly aligning with the mantra of Austrian hospitality that focuses on celebrating life by enjoying good food and savouring tradition. With the acquisition Wyndham now has an even stronger portfolio of high-quality hotels, including both Vienna House and Vienna House Easy, which are located in many sought-after destinations across Europe, including Berlin, Munich, Prague, Krakow, Warsaw, Bucharest and more.

This exceptional brand provides even more accommodation options to our everyday travellers, and we look forward to leveraging and further strengthening its presence in the region and delivering elevated guest experiences in destinations we know travellers want to be.

All the best,

Dimitris Manikis President Wyndham Hotels & Resorts EMEA VIENNA HOUSE IS PERFECTLY SUITED FOR HOTELIERS LOOKING TO BRING EXCITING EXPERIENCES IN A COOL ATMOSPHERE TO NEW OR WELL-KNOWN DESTINATIONS.

OUR BRAND PORTFOLIO

We are Wyndham. We are the world's largest hotel franchising company by number of hotels, and a leading provider of hotel management services.





INTRODUCING VIENNA HOUSE BY WYNDHAM

At Vienna House by Wyndham, we put guest experience at the heart of everything we do.

Our brand name pays homage to our origins, VIENNA is well known for providing a warm welcome and we pride ourselves on delivering our famed Austrian hospitality to every guest that interacts with our brand, regardless of where they are in the world.

A HOUSE is a space that brings people together, where as a host, you entertain friends and loved ones. Our properties provide thoughtful service, comfortable accommodation and convenient amenities that you would come to expect from a boutique hotel stay.

We know how to have a good time. We are down-to-earth, pragmatic and unpretentious, we marvel in life's simple pleasures.

VIENNA HOUSE

BY WYNDHAM

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And we never stop exploring, whether it be a new city, a hike in the great outdoors, local music, culture and art, or through food.



Global figures as of 16 February 2023.

BRAND TIERS

VIENNA HOUSE



The refined explorer. Stylish and relaxed city hotels with trendy food concepts and local recommendations to rival that 'local influencer' with their little black book of hotspots.

- Trendy & contemporary F&B full service offering
- Social lobby is heart of the hotel, including communal spaces
- Large meeting & event spaces
- State-of-the-art technology and smart equipment
 - Spa and wellness facilities
 - Fitness centre



The local host. Expect uncomplicated service, convenient amenities and local goods. Perfect for the laidback business traveller or those looking for a comfortable base to explore the city with family and friends.

- Bakery style breakfast that supports local produce
- Grab-n-go F&B concept
 - Mini shop
- Lobby with co working area
- Creative & flexible meeting spaces



ROOM TYPES

VIENNA HOUSE

- Contemporary design curation with unique and sophisticated surrounds
 - Use of genuine materials crafted using simple and elegant design lines





- Efficient and vibrant designs to create energised guest experiences
- Fun, yet subtle and sophisticated refe rences to locality







DRIVING PERFORMANCE

Behind our Vienna House by Wyndham brand is a team of global hospitality professionals working hard to support you with best-inclass tools and services designed to help drive performance to your hotel.

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DRIVING OCCUPANCY

We help you to showcase the significant owner advantages of gaining rental income through Wyndham Hotels & Resorts' extensive customer base.



DETAILED BRAND GUIDELINES

We provide all you need to incorporate our world-class branding into your sales proposition.

MARKETING SUPPORT

We offer advice and support for sales agencies to produce promotional material.



ARCHITECTURE AND DESIGN

Leverage our expertise to create sellable spaces.



WEBSITE GUIDELINES

We support your team to develop digital sales tools..



HIGH VALUE REWARDS

Utilise one of the world's largest travel loyalty programmes, Wyndham Rewards, to offer exclusive benefits to owners.

THE WYNDHAM ADVANTAGE



SALES ON A GLOBAL SCALE

Global Sales representation for Corporate, MICE and specialist travel buyers

Lead generation for **Group Sales**

Domestic, regional and global source markets

Trade shows and events

Domestic



MARKETING **POWERHOUSE**

Participation in Wyndham Rewards award-winning loyalty programme

Brand.com website and mobile app

Global advertising and social media campaigns

> Marketing and PR templates and collaterals

Marketing support services (including photography collateral design and printed materials)



OPERATIONS SUPPORT & SAVINGS

Pre-opening support

Ongoing operational support

(access to procurement and operational

Wyndham Green programme to support sustainability and environmental performance

DIVERSIFIED DISTRIBUTION CONNECTED PARTNERS

Rate distribution to major connected partners worldwide

Best-in-class commissions for OTA, wholesalers and GDS channels

Support with key distribution partners to optimise rate display

Webinar and events with major distribution partners



REVENUE MANAGEMENT **STRATEGY** & GUIDANCE

Centrally built promotions and strategic rate plans

Scale discounts on commercial BI tools

Analysis of industry trends and forwardlooking forecasts

Support in optimising revenue contribution across all channels



PEOPLE **EXCELLENCE**

Learning and development opportunities

Access to world-class training materials

Count on Us hygiene initiative (support and resources)

HR management tools, resources, systems, training and consultancy services

Strategic sourcing support)

JOINING US IS EASY

It couldn't be simpler to join us and become part of Vienna House by Wyndham.

PARAMETERS	NIEMMA HOUSE	VIENNA HOUSE
Ideal Key count	100+	80+
Guestrooms	min 24 sqm	min 20 sqm
Meetings & Events	Min 1 room of 300 sqm with flexibility or 4 individual meeting rooms at 50 sqm each	Not required, depending on location
F&B	Full Service	Limited Service
Wellness Area	Yes	N/A
Fitness Centre	Min 100 sqm	Min 60 sqm
Design	Contemporary design curation with unique and sophisticated surrounds	Efficient and vibrant designs to create energised guest experiences
Fire Life Safety	Must comply with international or country codes - location dependent	
π	Oracle (Opera Cloud or Opera On-Premise), IDS Next or Protel to allow PMS to connect directly to our Central Reservation System	



VIENNA HOUSE PORTFOLIO

A sample of our Vienna House by Wyndham properties.

















VIENNA HOUSE EASY PORTFOLIO

A sample of our Vienna House Easy by Wyndham properties.















Vienna House Easy by Wyndham Castrop-Rauxel



EMEA Development team



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