

# MADRID LISBON BRUSSELS LONDON BERLIN MUNICH ISTANBUL TBILISI WARSAW ADDIS ABABA MILAN DOHA RIYADH BARCELONA TUNIS DELHI KARACHI ATHENS TASHKENT MUMBAI DUBAI BAKU VIENNA

FOR ANY LOCATION FOR EVERY TRAVELLER

DEVELOPMENT BROCHURE











DAZZLER







































We are the worlds largest hotel franchising company by number of hotels, and a leading provider in hotel management services.

With 24 brands and more than 9,200 hotels in over 95 countries, no one welcomes the world like we do.

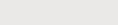


# We Build Powerful Brands

# More than 9,200 hotels 95+ countries | 24 global brands

We have more properties than any other hotel company.

**DISTINCTIVE** 



WYNDHAM GRAND



**UPSCALE** 



**WYNDHAM®** 



**LIFESTYLE** 











MIDSCALE













**VALUE** 













More than

Hotels



Over

# 106 Million

**Wyndham Rewards Members** 

Over

Over

Rooms



**Countries** 

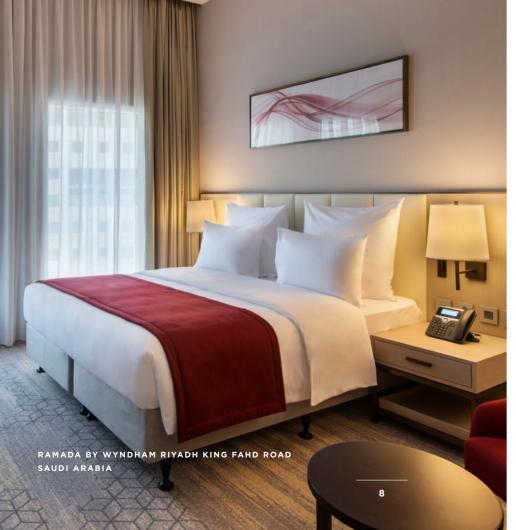


**Brands** 











LEADING THE WAY

We make hotel travel possible for all



will be there to welcome them.

As the leader in midscale and value hotels, our name is synonymous with democratising hotel travel for all people.



# **Global Development Pipeline**

Over

1,930

**New Hotels** 

Over

240,000

**New Rooms** 

Over

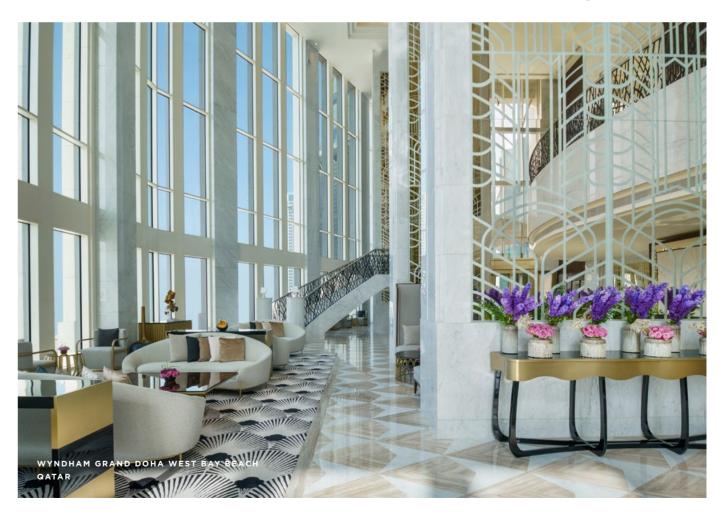
**79%** 

**New Constructions** 

Over

58%

**International Pipeline** 



SUPERIOR TECHNOLOGY



# Best in class technology



With our integrated technology programme, we streamline the management and operations of your hotel.

- Seamlessly connected to a wide network of distribution channels – enhancing RevPAR performance
- Collaboration with leading technology companies – providing integrated PMS, RMS, and CRS systems
- Fully responsive sites and optimised for SEO – driving strong conversion rates and direct bookings



# Integrated & targeted marketing support

Using a comprehensive approach, our integrated brand marketing, media, eCommerce, PR, and sales teams build brands, monitor perceptions, and develop pilot programmes that enhance the guest experience to deliver results for owners.

- Online Advertising
- Social Media Marketir
- Traditional Media radio and print
- Cross-Selling on eCommerce Websites - within and across brands
- Promotions, PR and Targeted Direct Marketing
- Sponsorships and Partnerships

# A loyalty programme like no other



Wyndham Rewards® is the world's most generous rewards programme with more than 9,200 hotels worldwide. Designed for the everyday traveller, members earn a guaranteed 1,000 points with every qualified stay and may redeem points for a wide-range of rewards, including free nights, online shopping, tours & activities, and more.

Starting from as low as 7,500 points, we're making free hotel nights more accessible to millions of members. What's more, members can redeem a discounted night for as low as 1,500 pointsthe lowest points & cash rate in the industry. While many programmes make it challenging to redeem, we continue to give our members the best redemption experience. Wyndham Rewards members can also earn points when redeeming for points & cash (go fast) another differentiator from most programmes.

# WYNDHAM REWARDS



# **HOW TO EARN**

On every qualified stay, earn 10 points per dollar or 1,000 points (whichever is more).



# **HOW TO REDEEM**

Discounted nights start at 1,500 points, and free nights start at 7,500 points.

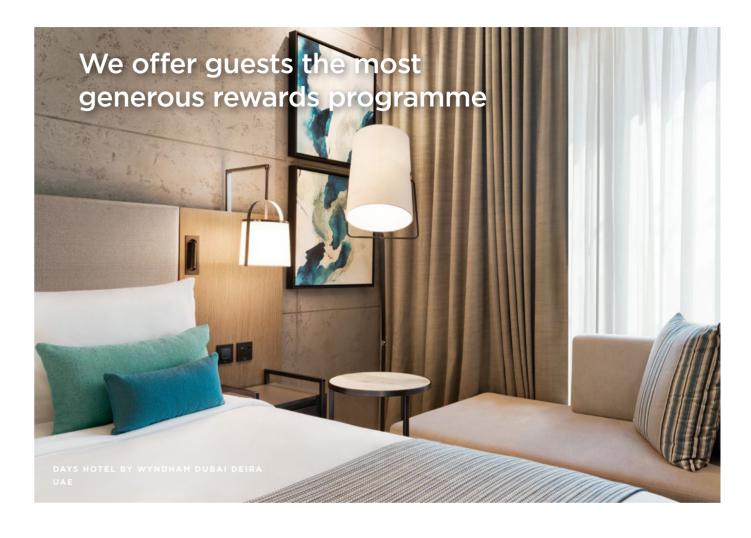


# **MORE THAN HOTELS**

Plus, earn and redeem points on tours and activities, shopping, gift cards, and more

# Over 106 million members worldwide

30,000 redemption locations, including hotels, long stay apartments and villas



# Titanium Wyndham Rewards at its most magical!

Being a hotel owner with Wyndham Rewards certainly has its perks. To celebrate your partnership with us, Wyndham Rewards offers an exclusive Titanium level, just for our most dedicated hotel owners. Titanium membership comes with generous perks including:

- Avis President's Club membership, which includes special car hire benefits that will make the drive much more enjoyable
- 30,000 Annual bonus pointsenough for one or more free night!
- Access to our members only Rewarding Rate, saving you up to 10% when booking at any of our hotels
- go free<sup>sm</sup> plus experience for every go free award night booked and redeemed in our top destinations, you'll receive 2 free passes to a local experience
- Suite upgrades, including award night stays
- Give Gold level to a friend
- Dedicated Titanium concierge service

TECHNICAL SERVICES
WYNDHAM HOTELS & RESORTS

# It's all in the detail



Whether you build a new hotel with Wyndham Hotels & Resorts or convert an existing property to a Wyndham brand, our dedicated Architecture, Design & Construction (AD&C) team will support and guide you through the process from start to finish.

### **Area Schedules**

We offer areas schedules that will guide you in the early space planning phases of your hotel design.

# **Design Reviews**

We review your existing plans and drawings and provide any advice we feel beneficial with regard to cost, design and operational efficiencies.

### **Meetings and Site Visits**

We participate in your design and consultant meetings to provide input on all aspects of the project and offer our expertise in assisting you with problem solving.

### Mock Up Rooms

We review and give feedback on mock up rooms to prevent costly mistakes in the critical roll out phase of projects.

# **Design and Brand Standards**

We advise and lead you through our Design and Brand Standards.

### **Property Report**

We provide a property report which highlights the standards for your hotel to meet our brand requirements.

HOTEL REQUIREMENTS

WYNDHAM GRAND		<b>▼ WYNDHA</b>
_	<del>_</del>	GARDEN'

Category	Distinctive	Upscale	Midscale
Target Market	Affluent business & leisure travellers	Service minded business & leisure travellers	Convenience focussed travellers
Ideal Keycount	150 - 1,500	150 - 1,500	100 - 250
GUESTROOMS			
Minimum clear area:			
- Europe	30m	26m	24m
- Middle East & Africa	40m	32m	30m
- Eurasia	35m	32m	28m
Minimum ceiling height:			
- Entrance foyer	Min 2.40m	Min 2.40m	Min 2.10m
- Guestroom area	Min 2.70m	Min 2.70m	Min 2.40m
Bathroom fixtures	5	4	3 or 4
% King / Twin	80 / 20 - subject to location	80 / 20 - subject to location	80 / 20 - subject to location
% Suite	Min 10% subject to location	Min 10% subject to location	No
ADA requirements	1 / 100 rooms	1 / 100 rooms	1 / 100 rooms
Interconnecting rooms	Min 10%	Min 10%	Min 10%
CORRIDORS			
Minimum width	Min 1.80m	Min 1.80m	Min 1.50m
Minimum ceiling height	Min 2.40m	Min 2.40m	Min 2.40m
VERTICAL TRANSPORT			
Guest elevators	Yes > 2 levels	Yes > 2 levels	Yes > 2 levels
Card Access to Guestroom floors	Yes	Yes	Yes
Minimum Guest Elevators	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms
Additional Guest Elevators	+1 for each 150 additional rooms	+1 for each 150 additional rooms	+1 for each 150 additional rooms
Service Elevators	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms
Additional Service Elevators	+1 for each 250 additional rooms	+1 for each 250 additional rooms	+1 for each 250 additional rooms
MEETINGS & EVENTS			
Ballroom and / or Function room(s)	Yes - To market conditions	Yes - To market conditions	Yes - To market conditions
Boardroom(s)	One meeting room min 100m²	One meeting room min 100m²	One meeting room min 100m²
Additional meeting room facilities	Yes - To market conditions	Yes - To market conditions	Yes - To market conditions
FOOD & BEVERAGE			
Lobby Bar	Yes	Yes	Yes
All Day Diner	Yes	Yes	Yes
Speciality Outlets & Restaurant(s)	Yes	Yes	Subject to market conditions
LEISURE			
Spa	Yes	Yes	Optional
Gym	Min 50m² subject to size of property	Min 50m² subject to size of property	Min 30m² subject to size of property
Swimming Pool	Yes	Yes	Optional
Steam / Sauna / Jacuzzi	Yes	Yes	Optional
MISCELLANEOUS			
Executive Lounge	Yes	Yes	Not a brand requirement
Business Centre	Yes	Yes	Not a brand requirement
Retail	Appropriate to location	Appropriate to location	Appropriate to location

DC		
HOTELS	AND RESORTS	
	W Y M D W A M	

# RAMADA PLAZA

# RAMADA



Upscale	Upper Midscale	Midscale	Midscale
Cultivated group, business & leisure travellers	Affluent yet practical business & leisure travellers	Affluent yet practical business & leisure travellers	Leisure & business travellers
200 - 400	100 - 500	100 - 500	100 - 250
GUESTROOMS			
Minimum clear area:			
26m	24m	22m	22m²
32m	30m	28m	28m²
32m	30m	26m	26m²
Minimum ceiling height:			
Min 2.40m	Min 2.10m	Min 2.10m	Min 2.30m
Min 2.70m	Min 2.40m	Min 2.40m	Min 2.40m
5	4	3 or 4	3 or 4
70 / 30 subject to location	80 / 20 subject to location	80 / 20 subject to location	70 / 30 subject to location
Min 10% subject to location	Min 5% subject to location	Min 5% subject to location	Min 20% subject to location
1 / 100 rooms	1 / 100 rooms	1 / 100 rooms	1 / 100 rooms
Min 20%	Min 10%	Min 10%	Min 10%
CORRIDORS			
Min 1.80m	Min 1.80m	Min 1.50m	Min 1.80m
Min 2.40m	Min 2.40m	Min 2.40m	Min 2.40m
VERTICAL TRANSPORT			
Yes > 2 levels	Yes > 2 levels	Yes > 2 levels	Yes > 2 levels
Yes	Yes	Yes	Yes
Min 2 for up to 150 rooms	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms
+1 for each 150 additional rooms	+1 for each 150 additional rooms	+1 for each 150 additional rooms	+1 for each 150 additional rooms
Min 1 for up to 150 rooms	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms
+1 for each 250 additional rooms	+1 for each 250 additional rooms	+1 for each 250 additional rooms	+1 for each 250 additional rooms
MEETINGS & EVENTS			
Yes - To market conditions	Yes - To market conditions	Yes - To market conditions	Not a brand requirement
Yes - To market conditions	One meeting room min 100m²	One meeting room min 100m²	One meeting room min 50m²
Yes - To market conditions	Yes - To market conditions	Yes - To market conditions	Not required
FOOD & BEVERAGE			
Yes	Yes	Yes	Yes
Yes	Yes	Yes	Yes
Yes - To market conditions	Subject to market conditions	Subject to market conditions	Subject to market conditions
LEISURE			
Yes	Optional	Optional	Optional
Min 100m² subject to room count	Min 50m² subject to size of property	Min 30m² subject to size of property	Min 50m² subject to size of property
Yes	Optional	Optional	Optional
Yes	Optional	Optional	Optional
MISCELLANEOUS			
Yes	Not a brand requirement	Not a brand requirement	Not a brand requirement
Yes	Yes	Not a brand requirement	Yes

HOTEL REQUIREMENTS

### WYNDHAM HOTELS & RESORTS



VIENNA HOUSE



Category	Midscale	Lifestyle	Lifestyle
Target Market	Leisure & business travellers	Business travellers and meetings	Family orientated leisure & business travellers
Ideal Keycount	100 - 500	100 - 200	80 - 200
GUESTROOMS			
Minimum clear area:			
- Europe	20m²	24m	20m
- Middle East & Africa	24m²	30m	24m
- Eurasia	24m²	28m²	22m²
Minimum ceiling height:			
- Entrance foyer	Min 2.10m	Min 2.10m	Min 2.10m
- Guestroom area	Min 2.40m	Min 2.40m	Min 2.40m
Bathroom fixtures	3	3 or 4	3
% King / Twin	70 / 30 subject to location	80 / 20 subject to location	80 / 20 subject to location
% Suite	No	Min 10% subject to location	Subject to location
ADA requirements	1 / 100 rooms	1 / 100 rooms	1 / 100 rooms
Interconnecting rooms	Min 10%	Min 10%	Min 10%
CORRIDORS			
Minimum width	Min 1.50m	Min 1.60m	Min 1.50m
Minimum ceiling height	Min 2.40m	Min 2.40m	Min 2.40m
VERTICAL TRANSPORT			
Guest elevators	Yes > 2 levels	Yes > 2 levels	Yes > 2 levels
Card Access to Guestroom floors	Yes	Yes	Yes
Minimum Guest Elevators	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms
Additional Guest Elevators	+1 for each 150 additional rooms	+1 for each 150 additional rooms	+1 for each 150 additional rooms
Service Elevators	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms
Additional Service Elevators	+1 for each 250 additional rooms	+1 for each 250 additional rooms	+1 for each 250 additional rooms
MEETINGS & EVENTS			
Ballroom and / or Function room(s)	Yes - To market conditions	Yes - To market conditions	Not a brand requirement
Boardroom(s)	One meeting room min 25m²	Yes - To market conditions	To market conditions
Additional meeting room facilities	Yes - To market conditions	Yes - To market conditions	To market conditions
FOOD & BEVERAGE			
Lobby Bar	To market conditions, location, size of property	Yes	Yes (In ADD)
All Day Diner	Yes - multi-purpose The Hub	Yes	Yes
Speciality Outlets & Restaurant(s)	Not required	Subject to market conditions	Not required
LEISURE			
Spa	Not a brand requirement	Subject to market conditions	Not a brand requirement
Gym	Min 30m² subject to size of property	Min 100m² subject to size of property	Min 50m² subject to size of property
Swimming Pool	Optional	Optional	Not a brand requirement
Steam / Sauna / Jacuzzi	Not a brand requirement	Optional	Not a brand requirement
MISCELLANEOUS			
Executive Lounge	Not a brand requirement	Not a brand requirement	Not a brand requirement
Business Centre	Not a brand requirement	Not a brand requirement	Not a brand requirement
Retail	Not required	Not a brand requirement	Yes (Lobby)









Lifestyle Value	е	Value	Midscale
Urban explorers Leisu	ure & business travellers	Family orientated leisure & business travellers	Family orientated leisure & business travellers
120 - 400 50 -	300	50 - 200	50 - 100
GUESTROOMS			
Minimum clear area:			
22m² 18m²	2	18m²	20m²
28m² 24m²	2	20m²	26m²
26m² 22m²	2	18m²	24m²
Minimum ceiling height:			
Min 2.10m Min 2	2.10m	Min 2.10m	Min 2.10m
Min 2.40m Min 2	2.40m	Min 2.40m	Min 2.40m
3 or 4 3 or -	4	3	3 or 4
70 / 30 subject to location 70 /	30 subject to location	70 / 30 subject to location	70 / 30 subject to location
Max 5% Premium Rooms No		No	No
1 / 100 rooms 1 / 10	00 rooms	1 / 100 rooms	1 / 100 rooms
Min 10% Min 1	10%	Min 10%	Min 10%
CORRIDORS			
Min 1.50m Min 1	1.50m	Min 1.50m	Min 1.50m
Min 2.40m Min 2	2.40m	Min 2.40m	Min 2.40m
VERTICAL TRANSPORT			
Yes > 2 levels Yes >	> 2 levels	Yes > 2 levels	Yes > 2 levels
Yes Yes		Yes	Yes
Min 2 for up to 150 rooms Min 2	2 for up to 150 rooms	Min 2 for up to 150 rooms	Min 2 for up to 150 rooms
+1 for each 150 additional rooms +1 fo	or each 150 additional rooms	+1 for each 150 additional rooms	+1 for each 150 additional rooms
Min 1 for up to 150 rooms Min 1	1 for up to 150 rooms	Min 1 for up to 150 rooms	Min 1 for up to 150 rooms
+1 for each 250 additional rooms +1 fo	or each 250 additional rooms	+1 for each 250 additional rooms	+1 for each 250 additional rooms
MEETINGS & EVENTS			
Yes - To market conditions Not a	a brand requirement	Not a brand requirement	Yes - To market conditions
One meeting room min 25m <sup>2</sup> Not a	a brand requirement	Not a brand requirement	One meeting room min 100m²
Yes - To market conditions Not a	a brand requirement	Not a brand requirement	Yes - To market conditions
FOOD & BEVERAGE			
Yes No		No	Yes
Yes - multi-purpose Plaza Central Yes -	- breakfast area	Yes - multi-purpose The Café	Yes
Subject to market conditions Not	required	Not required	Subject to market conditions
Subject to market conditions Not I	required	Not required	Subject to market conditions
LEISURE	required a brand requirement	Not a brand requirement	Subject to market conditions  Not a brand requirement
LEISURE Optional Not a	•	•	
LEISURE Optional Not a Min 30m² subject to size of property Not a	a brand requirement	Not a brand requirement	Not a brand requirement
LEISURE  Optional Not a  Min 30m² subject to size of property Not a  Optional Not a	a brand requirement a brand requirement	Not a brand requirement  Not a brand requirement	Not a brand requirement  Min 30m² subject to size of property
Detional Not a Min 30m² subject to size of property Not a Optional Not a	a brand requirement a brand requirement a brand requirement	Not a brand requirement  Not a brand requirement  Not a brand requirement	Not a brand requirement  Min 30m² subject to size of property  Optional
Detional Not a Optional Not a MISCELLANEOUS	a brand requirement a brand requirement a brand requirement	Not a brand requirement  Not a brand requirement  Not a brand requirement	Not a brand requirement  Min 30m² subject to size of property  Optional
LEISURE  Optional Not a  Min 30m² subject to size of property Not a  Optional Not a  Optional Not a  MISCELLANEOUS  Not a brand requirement Not a	a brand requirement a brand requirement a brand requirement a brand requirement	Not a brand requirement  Not a brand requirement  Not a brand requirement  Not a brand requirement	Not a brand requirement  Min 30m² subject to size of property  Optional  Optional

























# For any location





# For every traveller























Learn more about hotel franchising and management opportunities at WHRDevelopmentEMEA.com

Discuss your project with us at Development.EMEA@Wyndham.com

